NEWS RELEASE

Stratus Technologies Inc Demonstrates its Commitment to Electronic Security Industry with Key Appointment

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Duncan will be working closely with system integrators, technology partners, consultants and end-users operating within the Electronic Security market to identify new sales opportunities for the Stratus continuous availability software solution, everRun Enterprise®. He will also be looking to build strategic alliances with companies offering mission critical applications to ensure end-users are aware that the risk of downtime can be negated.

With a career within the Electronic Security Industry which spans 28 years, Duncan has held senior sales management positions for several industry leading companies, including Arecont Vision, HID Global, G4S Technology and Johnson Controls.

Commenting on his appointment, Duncan said: “I am excited to have the opportunity to drive Stratus’ business development activities in the UK and mainland Europe. Heightened security awareness has meant that more than ever it is crucial for Access Control, Building Management, Fire, Intruder Alarm, Perimeter Protection, Video Management and PSIM systems to be effective around the clock.

“Unlike high availability, back-up and clustering solutions, I believe everRun Enterprise® will increasingly attract the attention of manufacturers of electronic security solutions and system integrators as the impact and consequences of downtime are fully realised. With no application, software or server modifications needed, and with no failover or reboot required – everRun Enterprise is a highly effective continuous availability solution offering end-users absolute ‘peace of mind’ for their critical security applications.”

Duncan can be contacted on +44 (0)7391 865 953 or by email: Duncan.Cooke@stratus.com

About Stratus Technologies

Stratus takes the complexity out of keeping business critical applications running 24/7. Stratus’ technologies proactively prevent instances of unplanned downtime both in the data center and at the edge, and our services ensure any issues are addressed before customers need to. Global Fortune 500 companies and small medium sized businesses in a wide range of industries across the globe have been relying on Stratus for operationally simple, continuous availability for more than 35 years. For more information, please visit **www.stratus.com** or follow on Twitter **@StratusAlwaysOn**.

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